

# MACHAKOS UNIVERSITY

University Examinations for 2019/2020 Academic Year

### SCHOOL OF HUMANITIES AND SOCIAL SCIENCES

### DEPARTMENT OF SOCIAL SCIENCES

## SECOND YEAR FIRST SEMESTER EXAMINATION FOR

#### **BACHELOR OF ARTS**

# **APS 210: MOTIVATION AND EMOTION**

DATE: TIME: INSTRUCTIONS: Answer QUESTION ONE and any other TWO QUESTIONS **QUESTION ONE (COMPULSORY) 30marks** Differentiate between intrinsic and extrinsic motivation (2 marks) a) Outline the relationship between emotion and motivation (4 marks) b) Describe the main causes of emotion (8 marks) c) Discuss the six basic emotions (12 marks) d) (4 marks) Explain the functions of emotions **QUESTION TWO (20 MARKS)** a) Discuss the drive-reduction theory of motivation (10 marks) b) (Giving examples differentiate between Instinct theory and arousal approach (6 marks) Explain briefly two systems that influence body homeostatics (4 marks) c) **QUESTION THREE (20 MARKS)** Discuss in details how the psychodynamic perspective relates to our unconscious motivation a) (10 marks) b) Discuss the Maslow's hierarchy of needs relationship to motivation (10 marks) **QUESTION FOUR (20 MARKS)** a) Briefly discuss why we feel thirsty (6 marks) Describe the characteristics of an individual who is self-actualized b) (4 marks) c) Explain the relationship between pain and pleasure (10 marks) **QUESTION FIVE (20 MARKS)** Discus the motivational factor that influences sexual orientation (8 marks) a) b) Explain the sources of self-efficacy (12 marks)