



# MACHAKOS UNIVERSITY

University Examinations for 2019/2020 Academic Year

SCHOOL OF BUSINESS AND ECONOMICS

DEPARTMENT OF BUSINESS ADMINISTRATION

FIRST YEAR THIRD SEMESTER EXAMINATION FOR

DIPLOMA IN ELECTRICAL & ELECTRONIC TECHNOLOGY (POWER OPTION)

DIPLOMA IN BUILDING TECHNOLOGY AND CIVIL ENGINEERING

DIPLOMA IN MECHANICAL ENGINEERING

DIPLOMA IN AUTOMOTIVE ENGINEERING

ENTREPRENEURSHIP EDUCATION

DATE: 16/12/2020

TIME: 8.30-11.30 AM

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**INSTRUCTIONS** Answer ANY FIVE questions.

1. a) Explain **five** ways in which entrepreneurs may contribute to the national income of a country. (10 marks)  
b) (i) List **five** sources of funds that may be available to a sole proprietor. (5 marks)  
(ii) State **five** challenges that may be associated with a partnership form of business. (5 marks)
2. a) Explain **five** ways of generating a business idea. (10 marks)  
b) Explain **five** features of a visionary entrepreneur. (10 marks)
3. a) Highlight **five** documents that a Kenyan entrepreneur should submit when registering a business with the Registrar of companies. (10 marks)  
b) Explain **five** challenges that may be faced as a result of keeping paper records in an organization. (10 marks)
4. a) Explain each of the following phrases as used in entrepreneurship:  
(i) Idea generation  
(ii) Business opportunity (2 marks)

- b) Outline **five** functions of a business plan in an enterprise. (10 marks)
- c) List **four** ways in which an entrepreneur may use mobile banking. (8 marks)
5. a) State **five** obligations of a business enterprise in relation to social responsibility. (10 marks)
- b) Highlight **five** limitations of e-commerce. (10 marks)
6. a) Distinguish between self employment and salaried employment. (10 marks)
- b) Explain **five** advantages of using information Communication technology in a business. (10 marks)
7. a) Henrick has started a business enterprise without a business plan. Explain **five** problems that may arise from this situation. (10 marks)
- b) Baraka has derived a business idea from his experience in a certain industry. Explain **five** benefits that may be associated with such experience as a source of business idea. (10 marks)
8. a) Explain **five** ways through which the political environment of a country may support entrepreneurship development. (10 marks)
- b) Explain **five** ways in which entrepreneurs may positively impact the local community. (10 marks)