



# MACHAKOS UNIVERSITY

University Examinations 2018/2019

SCHOOL OF AGRICULTURAL SCIENCES

DEPARTMENT OF AGRICULTURAL EDUCATION AND EXTENSION

FOURTH YEAR SECOND SEMESTER EXAMINATION FOR

BACHELOR OF SCIENCE IN AGRICULTURAL EDUCATION AND EXTENSION

AAE 434: MANAGEMENT OF AGRICULTURAL ORGANIZATIONS

DATE: 2/5/2019

TIME: 8:30 – 10:30 AM

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## INSTRUCTION:

Answer Question One and Any Other Two Questions

### QUESTION ONE (COMPULSORY) (30 MARKS)

Differentiate between the following terms as used in organizational management

- a) Leader and leadership (4 marks)
- b) Reactive or proactive extension programmes (4 marks)
- c) Internal coordination and external Internal coordination (4 marks)
- d) Describe the merits and demerits in each of the following leadership styles.
  - i) Autocratic (6 marks)
  - ii) Democratic (6 marks)
  - iii) Laissez-faire (6 marks)

### QUESTION TWO (20 MARKS)

Agricultural Finance Cooperation intends to motivate its workers in order to improve their productivity. In relation to the statement discuss five aspects of the following motivation activities ;

- i) Payment (5 marks)
- ii) Recreation (5 marks)
- iii) Communication (5 marks)
- iv) Health and Safety (5 marks)

### **QUESTION THREE (20 MARKS)**

Assuming that you are the regional manager of Coopers Kenya Limited. In relation to your job description answer the following questions

- a) Elaborate five managerial function as the regional manager (10 marks)
- b) Elaborate five factors that may affect your effectiveness as the regional manager. (10 marks)

### **QUESTION FOUR (20 MARKS)**

- a) Identify five situations where conflict may arise during organisational change.(10 marks)
- b) Explain five ways in which conflicts can be managed in an organization. (10 marks)

### **QUESTION FIVE (20 MARKS)**

- a) In Kenya extension service provision is facing various challenges as a result of devolution of agriculture. Using relevant examples elaborate five challenges. (10 marks)
- b) Extension education plays two key fundamental functions to improve the livelihoods of farmers. Using relevant example discuss the two functions. (10 marks)